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TO: News Editors
DATE: June 16, 2021
CONTACT: Missy Goetschius, Public Relations Director
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RE: Southern Tier Industries Reaches Shredding Milestone

FOR IMMEDIATE RELEASE:

Elmira, NY | Watkins Glen, NY – The Arc of Chemung-Schuyler announces that, thanks to a generous grant from the Golisano Foundation, the Agency was able to purchase much-needed equipment—paper baler, conveyer system, and stair climber—to aid in the safety and efficiency of its Southern Tier Industries (STI) Secure Document Destruction business.



“With the addition of a state-of-art new baler, we reimagined our whole workflow,” said Joel Robinson, Business Manager. “We eliminated a task that was labor intensive and slowed the overall process. Not only do we produce the bales more quickly, but they are 27% larger than the former bales. The new bales also require less time to tie off reducing time when the shredders are not operating. With the increase in productivity, we have reduced the time it takes to build up enough bales for a truck. We needed 39 bales to fill a truck with the old baler but only 32 with the new making us 18% quicker to reach the truckload quantity. We are also able to process received paper at a much faster pace increasing the need to expand our customer base and incoming supply of paper to be destroyed.”

“Since 2018, Southern Tier Industries has operated successfully, now with 130 customers, in 92 different locations around the region and this new equipment will allow for business growth,” said Wendy Shutter, Director of Business Services. “We retained all our original staff, and cross trained people in every position. Our business is now preparing to become a fully integrated workspace for employees with all abilities. We also can offer learning skills for people exploring manufacturing jobs that will increase their chances of employment. In early 2019, STI received NAID AAA Certification by the National Association for Information Destruction, which enabled STI to provide ongoing or one-time shredding services for both business and residential customers, in a certified setting, ensuring the confidential destruction of the documents shredded. As a result, STI’s demand for secure document destruction increased.”

The Arc of Chemung-Schuyler’s Business Services Division, parent company of Southern Tier Industries Secure Document Destruction, provides businesses, government agencies, and local non-profits with cost effective and quality business solutions including secure document destruction, commercial cleaning, food copackaging, auto detailing, and more. Supporting one of The Arc’s businesses not only provides a customer with a solution to their needs but also develops vocational skills and work habits in order for individuals supported to be employed at local businesses.

To learn about how Southern Tier Industries can meet your needs, visit SouthernTierIndustries.org or call (607) 734-6156.