



Community Partnerships
With a Shared Mission

2025 Annual Report


The Arc
Chemung-Schuyler
New York



The Arc Chemung-Schuyler
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Salvatore Garozzo, MBA, MS, CRC, Chief Executive Officer

Achieve with us.®

Our Mission | Who We Are

The Arc Chemung-Schuyler is a family based organization, providing supports to people with varying abilities. We create opportunities for individual growth, while emphasizing choice. Our passion for excellence is evidenced by our family and community partnerships, quality supports, education, and advocacy.

Our Vision | Where We Are Going

The people we support are accepted and valued members of their communities.

Our Values | We Believe In

- Our Staff Being Our Greatest Resource
- The People We Support Being First
- Doing the Right Thing
- Respect
- Teamwork
- Life-Long Learning

Support Our Mission!

www.arcofcs.org/donate
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From our Board President, Margaret Lawrence:

The Arc Chemung-Schuyler is a family-based organization, powered by people, serving more than 1200 individuals in 18 counties. The work is rewarding and at times challenging; all is incredibly important, requiring every member of the team to bring their A-game each day. Many thanks to Salvatore Garozzo, Chief Executive Officer, the Board of Directors, members of the Senior Leadership Team, and all of the staff who support the Chapter and work collectively to fulfill the mission. Each and every one of you make a difference daily, and it is sincerely appreciated.

This August, the Agency's Board of Directors will meet to review and develop the organization's next strategic plan. The group will be charged with identifying goals that provide Sal, and the team, with a framework. This framework will need to evolve over time to meet the needs of the people, and families, we support. This is no easy task. Now, more than ever, it is critical for us to strengthen our advocacy; to diversify our funding streams, and to look for opportunities that allow the organization to best address the future. Over the last 75 years, The Arc Chapters have come so far, and we must not take a step back now.

In closing, I wish to extend a sincere thank you to our community partners. Your support helps to keep our voices heard, our programs strong, and most importantly, to realize our vision that the people we support are accepted and valued members of their communities.

Warmest Regards,

Margaret Lawrence



From our CEO, Salvatore Garozzo:

In 2024, our community partners truly helped support our mission in ways that we could never have imagined. Our relationships with our community would not have been possible without the efforts made by Board President, Margaret Lawernce, The Arc Chemung-Schuyler's Board of Directors, members of the Senior Leadership Team, and all of the staff—each of which demonstrating their commitment to our mission.

When we looked for volunteer opportunities to help the people we support live fuller lives, Arnot Hospital was there to meet this need. These opportunities helped create friendships, learn new skills, and develop the confidence to encourage the people we support to look for that future dream job. When we were looking for social opportunities during the holidays, The Watkins Glen-Montour Falls Rotary Club was there to help. They hosted a Christmas party for the people we support, and their families, which was a huge success! It was great to see families there, helping us enhance the holiday celebration. Additionally, our community partners helped through some difficult times as well. When staff and people supported grieved the loss of a loved one, Pastor Mike Kelly, from Montour Falls United Methodist Church, was there to offer spiritual guidance and support. You are truly examples of partners in our shared mission and we appreciate all you do for our community.

In response to our partners' commitment to including us in our community, The Arc Chemung-Schuyler team got together and reopened the Neighborhood Center in Watkins Glen as a community center.



...continued

As a space dedicated to building and enhancing relationships, we were pleased to host Economic Opportunity Program of Chemung and Schuyler Counties, Montour Falls Library, and Corning Community College. In addition, we must thank the Dormitory Authority State of New York (DASNY) for awarding us a \$291,429 Nonprofit Infrastructure Capital Investment Program (NICIP) grant, enabling us to make needed updates and repairs to the roof and HVAC units on the Neighborhood Center.

Certainly, we cannot have an annual report on the value of community partnership without mentioning the incredible donation from Mr. Golisano. His generous \$5 million gift has impacted many lives, with funds being used to replace badly needed backup generators, to ensure homes have continuous power during times of power outages. This is even more relevant now that the storms seem to be increasing in frequency and the needs of the people we support have become more medically intense (some people we support require continued supply of electricity to power their medical devices). These funds enabled our agency to complete more than forty capital improvement projects!

As we look ahead, we will continue to build new partnerships around our shared mission. We want our community to know that we value our relationships and how they enhance the quality of life for the people we support. Whether it is by providing a volunteer opportunity, offering a job to a person supported, making a dental appointment available at a new clinic, or even sharing a kind word in the community, we thank you for being committed to a community where the lives of the people we support have meaning and value.

Sincerely,

A handwritten signature in dark ink, appearing to read "Salvatore Garozzo", with a stylized flourish at the end.

Salvatore Garozzo MBA, MS, CRC

The Arc Chemung-Schuyler 2025-2026

Officers for Board of Directors

Margaret Lawrence, **President**

Michael Stamp, **Vice-President**

Anita Lewis, **Treasurer**

Eileen Remec, **Secretary**

Board of Directors

Justin Dildine

Thomas Gough

Harold J. Hoffmeier, Jr.

Margaret Lawrence

Anita Lewis

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Judy Phillips

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Eileen Remec

Margaret Sisson

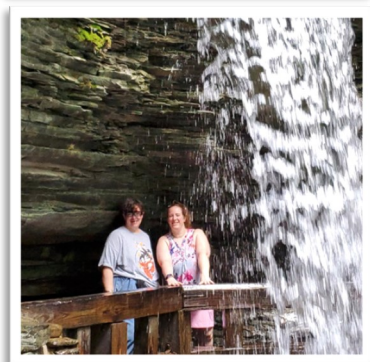
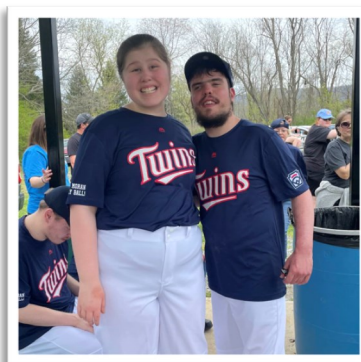
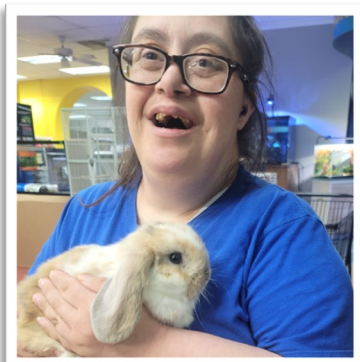
Michael Stamp

Nancy Thomas

Board of Governor Representatives

Harold J. Hoffmeier, Jr., Primary

Eileen Remec, Alternate



Celebration of Services Awards

Pamela Stevens, Community Champion

presented to an individual who is truly a part of the community; joining clubs and/or groups, using public transportation, and just getting out and about often.



Johnathan Orr, Employee of the Year

presented to an individual who is doing great things at their place of employment.



Johnathan Sanders, Journey to Independence

presented to an individual who is learning skills to live independently.



Mary Kathleen "Katie" Knuth, Volunteer of the Year

presented to an individual who is committed to volunteering and making a difference in their community.



Our Programs and Services

Community Services

Career and Employment Support (Vocational Training): Benefits Advisement, Career Exploration and Transitional Employment with Youth, Community Pre-Vocational Services, Employment Services

Community Supports and Day Services: Community Habilitation, Day Habilitation, Day Hab Without Walls, Early Intervention, Family Member Training, Interim Case Management, Recreation, Respite (Community and/or After School)

Access to Supports (Intake)

Initial point of contact for a person and their family to gather information, assess need, and ensure individuals are directed to the appropriate service or resources. This service also includes hands-on assistance with the OPWDD Eligibility process.

Clinical Supports / Developmental Health Services

Social Work, Psychology, Psychiatry, Occupational Therapy, Physical Therapy, Speech & Language, Nutrition, At-Home Behavioral Support

Housing Supports

Traditional Group Housing, Respite, and Independent Housing options, which all aim to promote independence, community integration, and a high quality of life for individuals with development disabilities.

Our Programs and Services

Guardianship

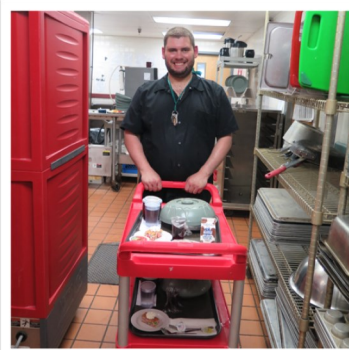
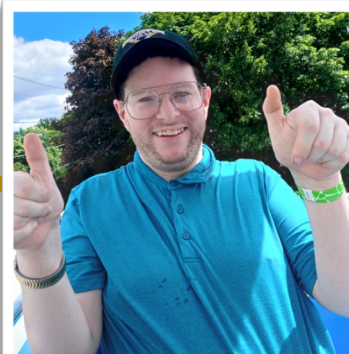
This program ensures individuals have someone to advocate for their well-being and make decisions in their best interest, particularly in healthcare, housing, and day/recreational services.

NYSTART/CSIDD

Crisis prevention and response support that assists with Crisis Plan Development, Consultations, Education and Training, and also Crisis Response. There is also the option to work with a Therapeutic Coaching team to assist with crisis stabilization, assessment, and identifying interventions to reduce stress for the individual and system.

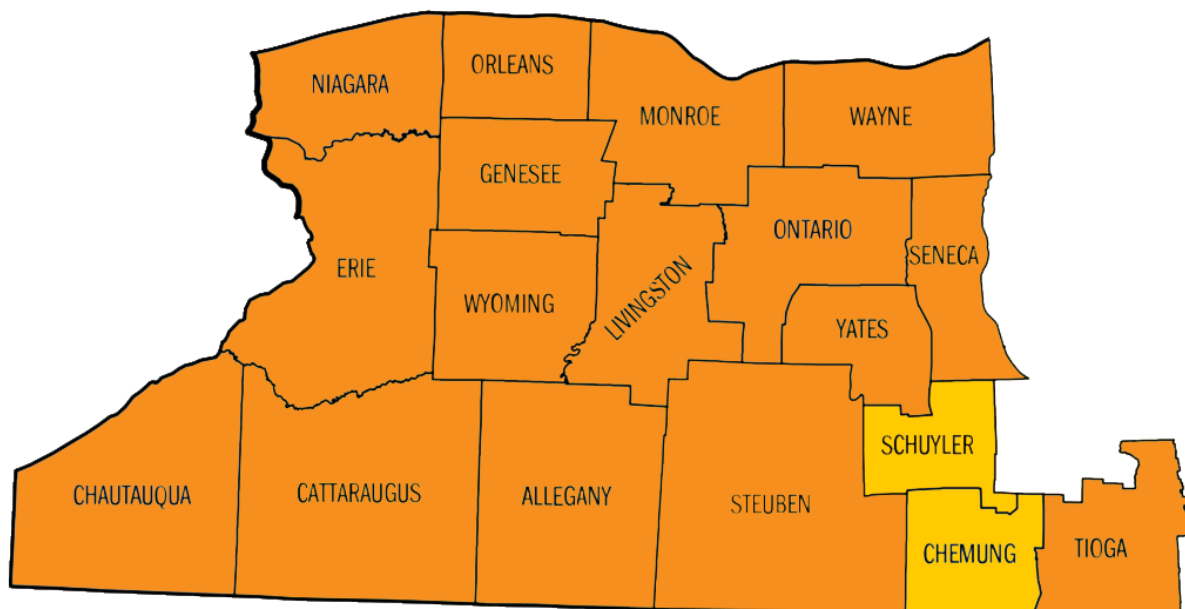
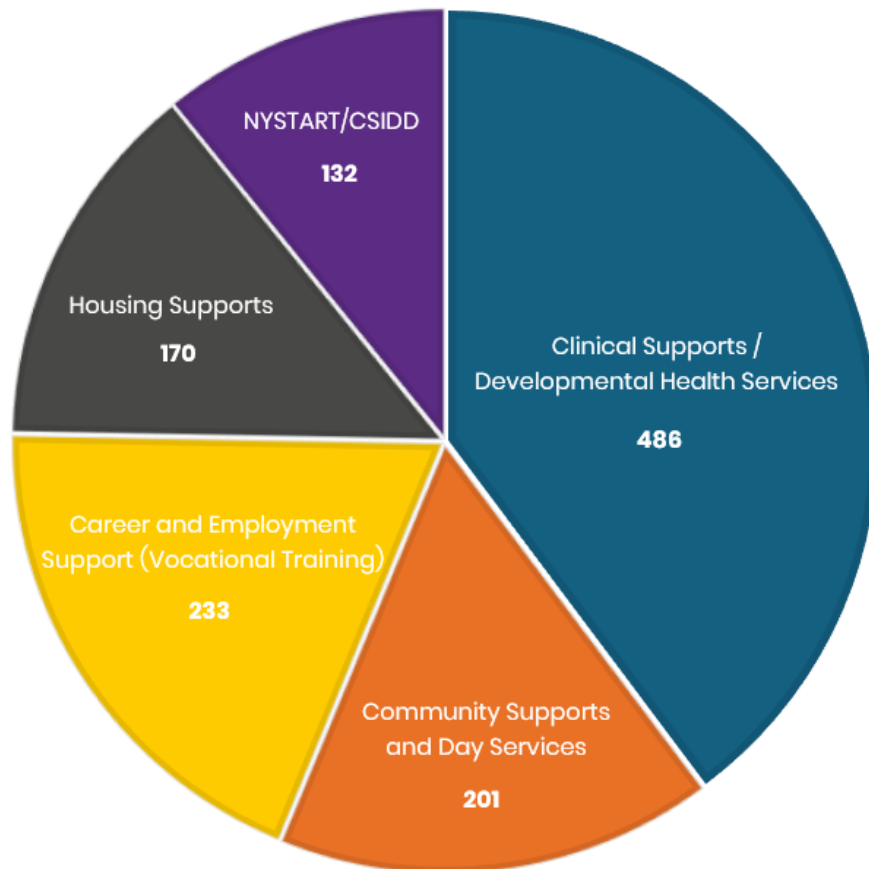
Assistive Technology Center

Home Enabling Support Program is a new initiative that will assist people who live in non-certified settings, enrolled with OPWDD, to address their needs in ways that promote, maintain, and improve the person's abilities and interactions, and supports their ability to live independently and meaningfully participate in their community. Assessments and trainings will also include services through ACCES-VR and our Article 16 Clinic.



Our Impact

We provided supports and services to **1,222 people,
and their families, across 18 counties!**



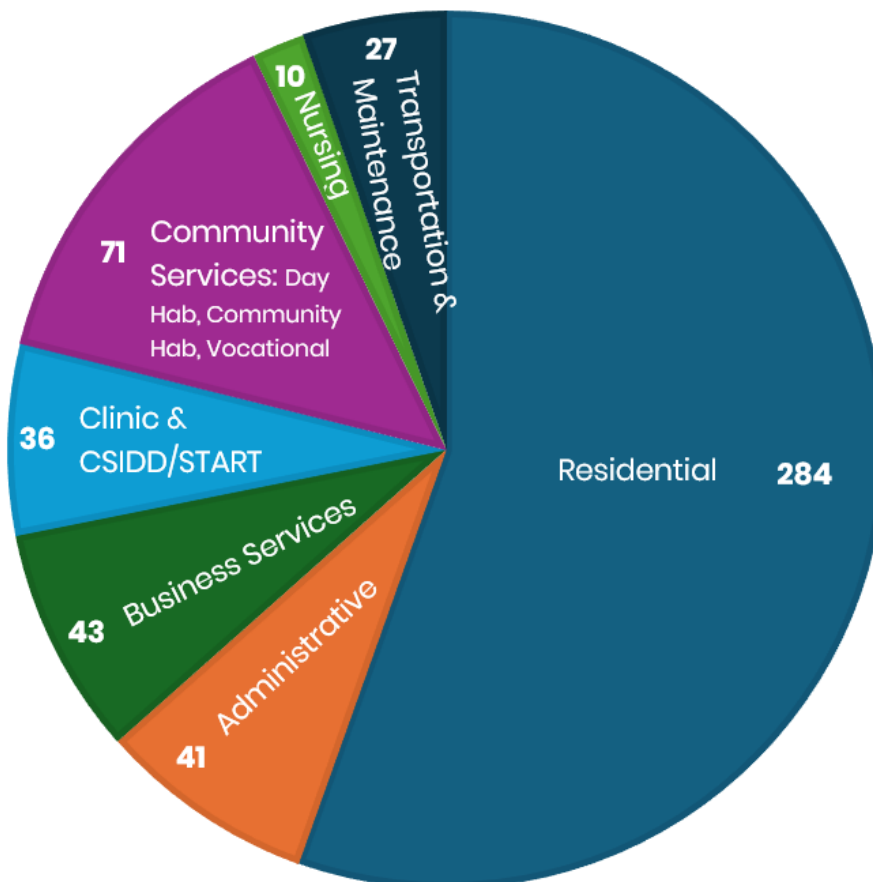
Our Impact

564 people were referred to us to receive information and referral services. We assist people in navigating the often confusing array of programs and services to ensure they receive the support they need.

144 people received assistance with becoming eligible for services. We help people with IDD and their families receive proper assessments, access resources, and navigate benefits eligibility.

5 people received emergency assistance. The Arc Chemung-Schuyler Fund is a local endowment administered through the Community Foundation of the Elmira-Corning Area, Inc. The Fund is used to "fill the gaps" and provide for special needs or unforeseen expenses beyond those provided for by various other agencies, including government supports.

512 staff members employed!



- All staff received a pay rate increase.
- Health insurance costs increased by 8%, but the agency did not pass that expense to our staff.
- New positions have been added, to support the program areas and the people we support.

Our Financials

REVENUE: \$35,485,480 TOTAL



HOUSING SUPPORTS: \$23,207,783



COMMUNITY SUPPORTS & DAY SERVICES: \$3,687,753



GRANTS & FUNDRAISING: \$2,024,282



CAREER & EMPLOYMENT SUPPORTS: \$2,385,630



TRANSPORTATION: \$1,400,436



CLINICAL SUPPORTS: \$1,072,393



CSIDD/NYSTART: \$1,707,203

EXPENSES: \$33,230,387 TOTAL

Our Impact



149 community businesses and organizations support our Business Services Division.

29 people we support are employed at one of our businesses.

The Business Services Division provides businesses, government agencies, and local non-profits with cost effective and quality business solutions. Supporting one of The Arc's businesses not only provides a customer with a solution to their needs but also develops vocational skills and work habits in order for individuals supported to be employed at local businesses.

At each of our businesses, we provide the opportunity for upward movement, offering the people we serve choice. The business settings also bring community engagement and new friendships, to stem isolation. Everyone employed in The Arc's Business Services Division earns minimum wage or better.

Transportation services provided in 4 counties! Chemung, Schuyler, along with neighboring Steuben, and Tompkins Counties.

22,876 trips were provided by Schuyler County Transit

... of these—**5,447 trips** were for people supported who use public transit to get to/from day programs or employment and **17,000 trips** were provided to people supported who do not use public transit, getting them to/from day programs and employment.

Our Report Card for the Year

We ...

- Initiated a Technology First movement which resulted in The Arc Chemung-Schuyler being awarded the Home Enabling Support contract for the entire OPWDD Region I.
- Secured \$2.9 million in grant funding from OPWDD, to support our NYSTART/CSIDD program.
- Secured a \$297,000 DASNY capital improvement grant to replace a portion of the old roof and HVAC system at the Neighborhood Center in Watkins Glen.
- Secured funding, with the support of our partners at the Community Foundation of Elmira-Corning and the Finger Lakes, Inc., to initiate a “new neighbors” program to recruit non-native employment candidates to our agency.
- Received a \$5 million gift from Mr. Tom Golisano.
- Underwent renovations to make the front entrance of our Sullivan Street building ADA accessible (Summer, 2025).
- Put Advocacy into Action! Throughout the year, we joined forces with The Arc New York and The Arc US, along with self-advocates and families, to fight for Medicaid access to be safeguarded at the federal level. We also advocated for a Targeted Inflationary Increase (TII) at the state level, which would increase the cost of living percentage allocated to stabilize our workforce.



Our Valued Company/Organizational Partners:

Able 2	Cerio Counseling Services	Clarion Hotel
Arnot Art Museum	Challenge Workforce Solutions	Clinical Social Work and Counseling
Babbitting Service	Champions Sports Grille	Coldiron Fuel
Bake it with Mel	Charlap Law Firm	Colonial Inn
Bell's Country Coffee	Chemung Canal Trust Company	Comfort Inn & Suites, Sayre
Bethany Village	Chemung County	Community Arts
Blitz Pharmacy	Chemung County Chamber of Commerce	Community Progress, Inc.
Bryan Gilbert Agency	Chemung County Department of Social Services	Corevan, LLC
Bryan Maggs Law Firm	Chemung County Family Fitness Center	Corning Center for Rehabilitation and Nursing
Bucket Bar & Grill	Chemung County Humane Society and SPCA	Corning Community College
Buckley's Automotive	Chemung County Youth Bureau	Corning Dental Associates
Buzzetti Law Offices	Chemung River Watershed	Corning Museum of Glass
Cabins to Castles	Chickarelli Farms	Corning YMCA
Cacciatore's	Child Advocacy Center	Cracker Barrel
Callear's BBQ	CIDS	C-Tran
Cameron Manufacturing and Design	City Line Collision	CUMI (Silicone Carbide Products)
CareFirst	City of Elmira	Cunningham Stauring & Associates, Inc
Cargill Salt		Curren Powersports
CASA-Trinity		
Caskey's Garage LLC		
Catskill Provision's		
Center for Dispute Settlement		

Our Valued Company/Organizational Partners, continued ...

Diven Elementary	Elmira Real Property	Gardner Road Auto Repair
Dixie Bowling Lanes	EMSTAR (a dba of STREMS)	Gene Balmer's Used Cars
Dollar General	Express Employment Professionals	Gentle Family Dentistry
Donald Smith DMD, PB (dba Rivoli Dental)	Family Services of Chemung County	Gerould's Pharmacy
Dr. Fuhrman Online, Inc.	Famous Brands	Gillette's
E.C. Cooper	Fennell Spring Company	GLN Tax and Payroll
Eastern Security	Fergy's	Glove House
Easy Does That Automotive	Field of Dreams Counseling	Goodfellas Garage
Economic Opportunity Program of Chemung and Schuyler Counties	Finger Lakes Computer Medic	Gough Holding Corporation
Elcor Nursing and Rehabilitation Center	Finger Lakes DDSO	Greenleaf Recycling
Ella's Acres Homestead Kitchen	Finger Lakes Health Care Federal Credit Union	Greg Santilli
Elmira Animal Shelter	Finn Academy	GST BOCES
Elmira City School District	First Heritage Federal Credit Union	H & H Financial Group
Elmira College	Flourish Cafe	Habitat for Humanity
Elmira Community Cycle	Food Bank of the Southern Tier	Hands on Glass
Elmira Heights Fire Department	Frank's	Healthy Goo
Elmira Heights Historical Society	Gannon Associates Insurance	Hendy Elementary
		Henry Dunn Insurance
		Hilliard
		Hinman, Howard & Katell
		His Haven

Holy Grounds Coffee Shop	Ma's Cheesy Dreams	Raymond James
Honeycomb Salon	Maya's Kitchen	Rimco Plastics
Horseheads Do-It Center	McDonalds	Rio Vista Veterinary Hospital
Horseheads Legion	Meals on Wheels	RJT Products LLC
Howard Hanna Realty	My Brother's Onions	Ron's Service Center
Hutchison & Bocek Attorneys at Law	My Place	Ruby Tuesday
iCode	MyPlace - A Play and Learning Center	Ryan Insurance Agency
In His Hands Pet Care	Neighborhood Transformation Center	S&S Alignment
JRD Psychological Services	Nickel's Pit BBQ	Salvation Army
Judith J Gush Accounting	North American Shredding Company	Sammy's Chili Shack
Keeyser, Maloney & Winner, LLP	Notre Dame High School	Sam's Club
Kim Langonegro	NYSID	Sanico Cleaning Solutions
Kimberly Lattimer CPA PC	Odessa Library	Sara Morton Law Office
Knolles Rosenbloom Law Group PLLC	Ollie's Bargain Outlet	Schuyler County
Lakewood Vineyards	P.S. By Brandy	Schuyler Head Start
Lamb Insurance Services	Papa Johns	Scott D. Moore Law Office
Leaps & Bounds Therapy	Pathways, Inc.	Seven Mountain Media
Leprino Foods	Perry & Carroll	Shred America
LMC Industrial Contractors Inc.	Person Centered Services	Sisson Store
	Plating Grace	Sondra's City Zoo
	Plato's Closet	Soprano's Italian Market
	Pop Bar	Southern Tier Counseling

Southern Tier Custom Fabricators	The Salvation Army	Ward Apparatus
Southern Tier Economic Growth (STEG)	The Vision Center	Watkins Glen Area Chamber of Commerce
Spreng's	Tioga Central School District	Watkins Glen Housing Authority
St. Joseph's Hospital	Tom Pieklo	Watkins Glen Public Library
Starr Dental Office	Tops Friendly Markets, Elmira	Watkins Glen State Park, Hidden Valley Camp
State Farm	Tops Friendly Markets, Horseheads	Waverly Pharmacy
Statements Accounting Services	Town of Ashland	Welch, Donlon, & Czarples
Steel Memorial Library	Town of Elmira	Wellsburg Diner
Stewart Agency	Town of Erwin	Wendy's
Susan Minchin DDS PC	Town of Newfield	West Elmira Library
Swan Morss	Tractor Supply Co.	Wheat and Fitzpatrick Accounting Firm
Swift Glass Company	Twin Tier Mortgage	Williams Capital Corp.
Sylvie Farr	Uceta	Williams Company
Tanglewood Nature Center	United Detail	Wingnutz
Test Company 135	United Dividers	Wings of Eagles
Texas Roadhouse	United States Postal Service	WJ Farmer Insurance
The Arc Allegany-Steuben	Village of Elmira Heights	WNY Foods
The ARTS Council of the Southern Finger Lakes	Village of Trumansburg	Woodbrook Assisted Living Residence
The Game Shoppe	Village of Watkins Glen	YWCA
The Purple Iris Boutique	Wallin Insurance	Zaddy's
	Walmart, Elmira	
	Walmart, Watkins Glen	

Our Major Donors

The Arc Chemung-Schuyler is grateful to all who make our important work possible. Be it a year-end gift, memorial gift, event registration or sponsorship, or community grant—we appreciate your support of our mission! Below is a list of supporters who funded our work throughout the year 2024.

We Couldn't Do it Without You!

BUSINESSES & INDIVIDUALS:

Mr. Glenn and Mrs. Susan Bleiler

Mr. David Cleary, Pudgie's Pizza,
Pasta & Subs

Mr. Jeff Cook, John H Cook Jr.
Painting Contractor

Corning Incorporated Foundation

Elmira Water Board

Mr. Salvatore Garozzo

Mr. Thomas Gough, Gough Holding
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Mr. Richard and Mrs. Margaret Sisson

Mr. Michael and Mrs. Kaye Stamp

Mr. Andrew Suermann

Ms. Stephanie Szeluga

Twin Tiers Vintage Car Club

United Way of the Southern Tier

Watkins-Montour Rotary

MEMORIAL GIFTS:

Mr. Daniel and Mrs. Karen Gates

Mrs. Cindy & Mr. Gary Hipps

Mrs. Beth & Mr. Scott Moore

Mr. Gary and Mrs. Vera Riopko

Ms. Felicia Testa

Ms. Janice White

GRANTS:

Community Foundation of Elmira-
Corning and the Finger Lakes, Inc.

Golisano Foundation

J.M. McDonald Foundation Inc.

NYSARC Trust Services

United Way Of Schuyler County

Our Major Donors, continued ...

EVENT SPONSORS:

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AP Professionals

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Cargill, Inc.

Casella Waste Systems

Chemung Canal Trust Company

Community Bank, NA

Corning Credit Union

E.C. Cooper, Inc.

Elmira Structures

GCP Discount Liquors & Wines, Inc.

Gough Holding Corporation

Hilliard Corporation

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OneGroup Inc.

Perry & Carroll Insurance

Sayre American Legion Post 283

Schuyler Hospital

Southern Tier Association for
Visually Impaired

Travelers Insurance

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who have contributed to this event!

Presenting Sponsor



**Chemung Canal
Trust Company**

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